

CAP NEWSLETTER

Vol. 3 – June



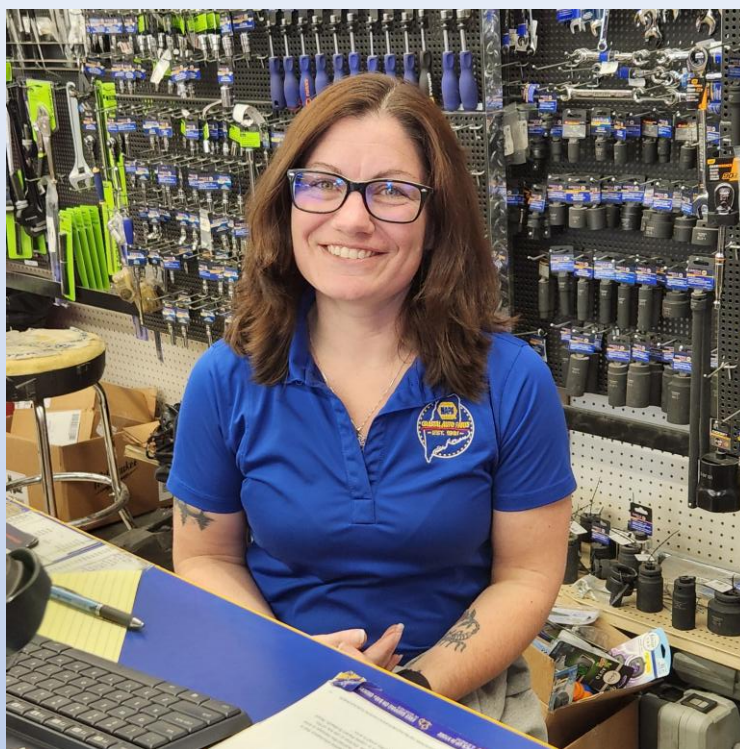


CAP NEWS

Vol. 3 – June



Coastal Auto Parts – Oxford, Maine is proud to welcome Tiffany Grovo as one of our newest Assistant Managers!



Tiffany steps into this leadership role with over 12 years of experience in the automotive parts industry. Her career includes nine successful years at Advance Auto Parts and two and a half years at O'Reilly Auto Parts. In June 2024, she joined the Coastal Auto Parts family, quickly proving herself as a dedicated and knowledgeable team member.

Now, as Assistant Manager at our Oxford location, Tiffany brings not only her deep industry expertise but also a strong commitment to customer service and team development. Her local roots in the Tri-Town area give her a unique understanding of the community we serve, and we're confident she'll be a tremendous asset in this new leadership position.

Congratulations, Tiffany! We're excited to see the great things you'll accomplish in your new role.



CAP NEWS

HAPPY "June" BIRTHDAYS

First Name	Last Name	Location	Birthday Month	Birthday Day
John	Stewart	SW Harbor	June	1
Scott	Polley	Ellsworth	June	1
Sarah	Haber	Gray	June	2
Maxwell	Gray	Machias	June	2
Roger	Dill	SW Harbor	June	4
James	Thibodeau	Lincoln	June	6
Lisa	Denis	Auburn	June	7
Guy	Denis	Auburn	June	8
Randy	Clark	Belfast	June	10
Douglas	Brockett	Lisbon	June	11
Wayne	McAlpine	Ellsworth	June	11
Alan	LaBrecque	Auburn	June	12
Christopher	Bellefeuille	Auburn	June	12
Wayne	Emery	Rockland	June	13
Steven	Seger	Gray	June	14
Matthew	Boles	Admin	June	14
Tylor	Summerson	Bangor Warehouse	June	17
Donald	Briggs	Farmingdale	June	17
Jessica	McDonald	Admin	June	18
Eric	Sutton	Lincoln	June	18
Dennis	Pehrson	Bangor Warehouse	June	20
Jay	Swimm	Houlton	June	21
John	Raymond	Admin	June	22
Edward	Jellison	Ellsworth	June	22
Natasha	Gagnier	Farmingdale	June	24
Christopher	Johnson	East Wilton	June	24
Santiago	Hebert	Bangor Warehouse	June	25
Allen	Smith	Old Town	June	26
Judy	Henry	Mexico	June	26
Gregory	Hammond	Admin	June	26
Chad	Tipton	Lewiston	June	27
John	Qualey	Admin	June	28
Timothy	Byrd	Belfast	June	28
Joseph	Burby	Caribou	June	28
Timothy	Tipton	Lewiston	June	29
Eric	Kennison	Bangor Warehouse	June	30



CAP NEWS



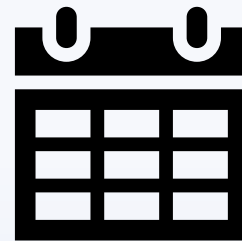
June - Coastal Workplace Anniversaries

First Name	Last Name	Hired Month	Date Hired	Date Started	Years Of Service
Madison	MacFawn	June	06/03/2024	06/03/2024	1
Braydon	Campbell	June	06/10/2024	06/10/2024	1
Thomas	Hopkins	June	06/17/2024	06/17/2024	1
Parker	McCarty	June	06/17/2024	06/17/2024	1
Christopher	Johnson	June	06/18/2024	06/18/2024	1
Ryan	Buck	June	06/19/2024	06/19/2024	1
Dominic	Masse	June	06/24/2024	06/24/2024	1
Kevin	Blood	June	06/05/2023	06/05/2023	2
Timothy	Cobbett	June	06/06/2023	06/06/2023	2
Liam	Fox	June	06/07/2023	06/07/2023	2
Tyler	Stevens	June	06/19/2023	06/19/2023	2
Eugene	Drake	June	06/19/2023	06/19/2023	2
Jacob	Stupakewicz	June	06/02/2023	06/03/2024	2
Wade	Skidgel	June	06/06/2022	06/06/2022	3
Ernest	Lussier	June	06/06/2022	06/06/2022	3
Burton	Hooper	June	06/06/2022	06/06/2022	3
Glenn	Strait	June	06/07/2021	06/07/2021	4
Jody	Blanchette	June	06/14/2021	06/14/2021	4
Alan	Turner	June	06/21/2021	06/21/2021	4
David	Connors	June	06/30/2021	06/30/2021	4
Bradley	Beverage	June	06/02/2020	06/02/2020	5
Corey	Robbins	June	06/09/2020	06/09/2020	5
Michael	Holmes	June	06/17/2020	06/17/2020	5
Steven	Seeger	June	06/18/2020	06/18/2020	5
Eric	Sutton	June	06/04/2019	07/01/2021	6
Norman	Dion	June	06/01/2018	06/01/2018	7
Thomas	Falk	June	06/01/2018	06/01/2018	7
Michael	Mitchell	June	06/27/2018	06/27/2018	7
James	Parkin	June	06/05/2017	06/05/2017	8
John	Raymond	June	06/28/2017	06/28/2018	8
Jay	Swimm	June	06/05/2017	06/05/2017	8
Devin	Alley	June	06/13/2016	06/13/2016	9
Nelson	Michaud	June	06/06/2016	10/01/2016	9
Patrick	Conlon	June	06/01/2015	12/01/2017	10
Philip	Drouin	June	06/01/2011	12/01/2017	14
Michael	Wilbur	June	06/20/2010	06/01/2018	15
James	Garvey	June	06/06/2007	04/02/2010	18
Richard	Trombley	June	06/01/2006	06/01/2009	19
Debra	Morin	June	06/06/2003	12/01/2017	22
James	Miller	June	06/01/2000	10/01/2016	25
Norman	Burby	June	06/01/1999	10/01/2016	26
Steven	Ellis	June	06/01/1998	10/01/2016	27
Lisa	Denis	June	06/01/1995	12/01/2017	30
Charles	Harding	June	06/15/1981	06/15/2015	44



CAP NEWS

Vol. 3 – June



Training & Sales Events Schedule

NHRA Races: May 30th and June 1

June 5 Highway Expo - Skowhegan Fairgrounds

June 9 -13 TruckLite week with Rick Parker

June 10 Milwaukee Tent sale Belfast

June 13 Milwaukee Tent Sale Caribou

June 23 – 27 Autel Week CAP South

June 27 Milwaukee Tent Sale Bucksport



CAP NEWS

Vol. 3 – June

The month of May was a big training month! Here are just a few takeaways from our manager meeting and bootcamp sessions.

Leadership

Effective leaders possess a deep understanding of their strengths, weaknesses, values, and emotions, which allows them to make informed decisions and adapt their leadership style accordingly.



Coastal Auto Parts Core Values

1. Customer Service Excellence

They emphasize superior customer service as a key to their growth and success, showing a deep commitment to meeting customer needs effectively.

2. Community Roots and Loyalty

As a family business rooted in Ellsworth, they value strong local ties, community involvement, and long-term relationships—evident in their generational ownership and leadership.

3. Family and Legacy

The transition of leadership to the founders' children reflects a value for family continuity, stability, and legacy in business operations.



Bringing the Companies Values to Life



103 Behavioral Expectations

- **Commitment:** Attendance, teamwork, completion of work assigned
- **Respect:** each other, our customers & vendors, company property
- **Flexibility:** Adapting to needs of the store
- **Accountability:** Willingness to share ideas, active listening skills, confidentiality
- **Professional:** appropriate attire, conduct and communication

$$E + R = O$$

Event

Reaction

Outcome

Opportunity



CAP NEWS

Vol. 3 – June



NEW PRODUCT
ANNOUNCEMENT

**PROUDLY ENGINEERED
AND MANUFACTURED
IN THE U.S.A. SINCE 1915**



**IF IT NEEDS
FILTRATION,
IT NEEDS
DONALDSON.**



**DONALDSON® NOW AVAILABLE
AT NAPA**

The full catalog of premium air, oil, hydraulic and fuel filters is now available at NAPA.

PROTECT YOUR EQUIPMENT WITH THE FILTRATION
OEMs TRUST FOR THEIRS

High-performance filtration is one of the most effective forms of preventive maintenance when it comes to making sure your equipment is ready and operating like new.

That's why we've partnered with Donaldson – to bring you their full product catalog of OEM-grade filtration solutions to help reduce downtime, lower operating costs and optimize equipment performance.

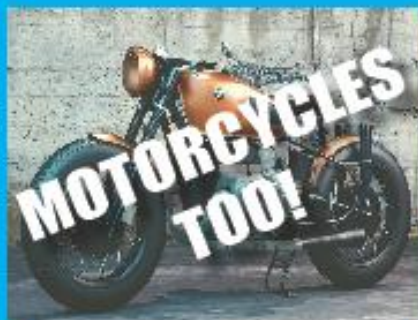
Why not protect your valuable equipment with the same filtration technology eight of the top 10 OEMs use on theirs?



CAP NEWS

UPCOMING LOCAL EVENT

Vol. 3 – June



SUNDAY JUNE 8TH

8AM-1PM @ THE MID-COAST SCHOOL OF TECHNOLOGY

\$12 MIN DONATION FOR CAR ENTRY

\$3 MIN DONATION FOR LOUD PIPE CONTEST

FREE FOR SPECTATORS

REFRESHMENTS - GAMES - **TROPHIES** FOR **TOP 25**

ALL PROCEEDS BENEFIT SKILLSUSA STUDENTS



CAP NEWS

Vol. 3 – June



INK – TONER – THERMAL PAPER & IMAGING UNITS.

Here's a new list of part numbers and models of printer supplies that we have available in the Bangor WH.

XXX	56F0Z00	Lexmark 521, 622 Imaging
XXX	58D0Z0E	Lexmark MS8 Series Imaging
XXX	56F1U00	Lexmark 521, 622 Toner
XXX	58D1U00	Lexmark MS8 Series Toner
XXX	66S1H00	Lexmark MS531 Toner
XXX	66S0Z00	Lexmark MS531 Imaging
XXX	B2360HY	Dell B2360DN Toner
XXX	KVK63	Dell DN Imaging
XXX	S2830HY	Dell S2830DN Toner
XXX	TN660EXT	Brother 2520, 2720 Toner
XXX	DR630	Brother 2520, 2720 Imaging
XXX	64015HA	Lexmark T640 Toner
XXX	THERMALPAPER	Epson M338A Thermal Paper



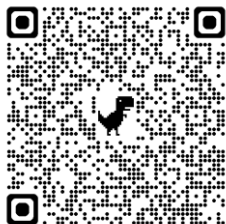
CAP NEWS

Vol. 3 – June

TAMS UPDATES & MORE!

Follow this QR code or link to register for the next NAPA Tech Connect. June 6th @ 9am & 2PM.

<https://genparts.sharepoint.com/sites/NCHSTORESYSTEMS/SitePages/TechConnect-Registration.aspx>



**NAPA
TECHCONNECT**

TECHNOLOGY UPDATES

Catalog Updates

Peter LeBlanc

Search Improvements – New Homepage Ways of Finding

Auto-Complete | Interchange/Part # | Job Type | Multi-Search

Autumn Singh

What's new with PRO Experience

TRACS | Mitchell | Migrating Customers to New PROLink

Increasing Sales to Collision Shops by using OpsTrax

What it is | How you can benefit | What you need to do

Donna Walsh

What's New with PROTracker

New Feature: Returns | Rolling out to all COS | Optimizing PROTracker as ISO

Madison Prosperi

TAMS Enhancements and Improvements

Class Update | Phone Room

John Entrekin

Improving Security by Moving from MyStores to Remote Access

Why the change | Benefits to you | What you need to do and by when

Mark Sturtevant

Hardware / Software Updates

Windows 10 EOL and what you need to do | Zebra MC 92 Scanner EOL | New Lexmark Toner Pricing

Brian Wills

New Bulletin Experience on NAPA Connect

Features and benefits of the new experience

Jay Rice



CAP NEWS

Vol. 3 – June

Thank you for subscribing to our Newsletter!

See you in July.

