

CAP NEWSLETTER

Vol. 3 – March



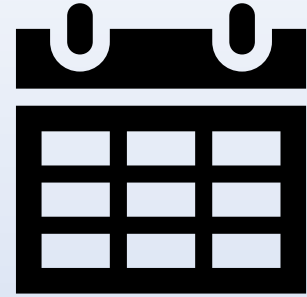


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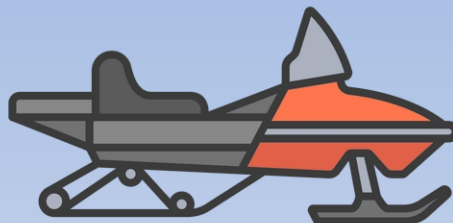
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UPCOMING EVENTS



- Snowbowl – February 27th to March 2nd
- Filter Sale Pre-Orders due March 3rd
- Filter Sale – March 22nd to March 30th
- NAPA NOW Event – April 15th and April 26th
- King of the Mountain – April 25th and April 26th





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UPCOMING CLASSES

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Class	Bangor	Auburn	Westbrook	Conway
7207				
Tactical Diagnostic Series – Strategies for a Successful Day in the Bay	11-Feb 	11-Feb 	11-Feb 	13-Feb 
7503				
HVAC Series – AC System Operation and Diagnosis	24-Mar	25-Mar	26-Mar	27-Mar
7506				
Understanding Alignment Angles and Suspension Issues	12-May	13-May	14-May	15-May
7504				
Modern Air and Fuel Strategies and Diagnostics	22-Sep	23-Sep	24-Sep	25-Sep
7500				
1...2...3...Misfire!	10-Nov	11-Nov	12-Nov	13-Nov
7501				
Advanced GDI systems and Diagnostics	15-Dec	16-Dec	17-Dec	18-Dec



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5 key take-aways from the 02/25/2025 1st Quarter Bangor Meeting.

February 25th Meeting:

Key Initiatives:

Sales Growth (Customer Service):

NDT, Efficiency, Programs, House Accounts,

Clean, Effective Inventories:

Cycle Counts, Stocking Levels (Depth), Class, Non-producing Inventory, Non-NAPA

Margin Expansion:

Purchasing More through Direct, Warehouse Performance, Price Increases (Correct Profiles), Customer Cost of Business, Rebate Structures.

Expense Control (Payroll):

Scheduling, Overtime Reduction, Cross Training, Door Dash, Employee Development.

Training:

Class Types, Product Knowledge, Professional Development.



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2024 Quota Achievers

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Sales Team

Ryan Stevens – 101% To Quota / Record Month 08/2024

Phil Hashey – 102% To Quota / Record Month 11/2024

John Raymond – 101.2% To Quota / Record Month 08/2024

Store Group

Mike Wilbur & Jeremy Smith for East Wilton

Glen Asselin – Gray

Amanda Young – Belfast

Reggie Gagne – Combined old & new Bangor locations – 107% TO Quota

Steffan Ross – Old Town / 106% To Quota

Steve Campbell – East Millinocket / 101% To Quota

Rhys Hyliger – Hampden / 102% To Quota



Congratulations



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Promotions



We are pleased to announce that effective March 3rd, Tyler Malloy will assume the role of Store Manager in Topham. Tyler began his NAPA career as a delivery driver in the company owned Freeport NAPA store. After working his way up to assistant store manager, Tyler left to pursue the dealership world. Tyler began working in our Topham store as a counter person, then went on to being promoted to assistant store manager. Tyler has proven himself and done well in this position, and we are confident he will do well as store manager in Topsham.

We extend our congratulations and wish him well in his new position.





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★ Promotions

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Congratulations, Dennis Wilson!

We are thrilled to announce your well-deserved promotion to Assistant Manager at the Blue Hill store. Your dedication, hard work, and exceptional skills have truly shone through, and this achievement is a testament to your commitment and excellence.

Dennis, your positive attitude and willingness to go the extra mile have always been an inspiration to your colleagues. We have no doubt that you will continue to excel and bring even more success to the team in your new role.

Wishing you all the best in this exciting new chapter of your career. We are so proud of you and can't wait to see all the great things you will accomplish!





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March - Coastal Workplace Anniversaries

First Name	Last Name	Department	Hired Month	Date Hired	Date Started	Years Of Service
Paul	Brouty	Counter	March	03/15/1999	03/15/1999	26
Timothy	Byrd	Delivery	March	03/26/2013	03/26/2013	12
Tyler	Cox	Delivery	March	03/14/2018	03/14/2018	7
Joseph	Lopes	Sales	March	03/01/2001	12/01/2017	24
Jeremy	Smith	Manager	March	03/01/2016	12/01/2017	9
Chad	Reed	Counter	March	03/26/2007	01/01/2019	18
William	Swift	Delivery	March	03/10/2020	03/10/2020	5
Troy	Mitchell	Counter	March	03/01/2021	03/01/2021	4
Barry	Cooper	Counter	March	03/07/2022	03/07/2022	3
William	Tardif	Delivery	March	03/09/2022	03/09/2022	3
Gregory	Brown	Delivery	March	03/15/2022	03/15/2022	3
John	Towne	Delivery	March	03/03/2023	03/06/2023	2
Andrew	Clayton	Counter	March	03/03/2023	03/06/2023	2
Robert	Norwood	Counter	March	03/04/2024	03/04/2024	1
Alfred	Hickman	Delivery	March	03/05/2024	03/05/2024	1
Kalvin	Gearhart	Delivery	March	03/25/2024	03/25/2024	1
James	Tripp	Delivery	March	03/25/2024	03/25/2024	1
Gary	Robbins	Delivery	March	03/26/2024	03/26/2024	1
Billie	Washington	Delivery	March	03/27/2024	03/27/2024	1
Joel	Tambling	Inventory	March	03/25/2024	08/19/2024	1



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HAPPY "March" BIRTHDAYS

First Name	Last Name	Location(1)	Birthday Month	Birthday Day
John	Stein	Rockland	March	1
Gary	Hewes	Bangor	March	1
Steven	Colotti	Admin	March	2
Jennifer	Pryor	Houlton	March	2
Keller	Wyman	Bangor Warehouse	March	4
Justin	Vignola	Old Town	March	4
Casey	Anderson	Old Town	March	4
William	Canney	Auburn	March	5
Barbara	Dufresne	Oxford	March	7
Russell	Mathews	Milbridge	March	8
Owen	Weeks	Farmingdale	March	8
Melissa	Laliberty	Admin	March	9
Thomas	Ecker	Auburn	March	11
Randall	Goodhue	Skowhegan	March	11
Joshua	Stewart	East Millinocket	March	12
Cody	Daigle	Ellsworth	March	13
Kevin	Blood	Presque Is	March	14
Eugene	Drake	Lewiston	March	14
Suzanne	Thompson	Admin	March	14
Robert	Hall	Rockland	March	17
Gary	Cousins	Presque Is	March	18
Reginald	Gagne	Bangor Sylvan	March	18
James	Tripp	Gray	March	21
Banaman	Weston	Mexico	March	22
Norman	Morin	Bangor	March	24
Jeremy	Astle	Old Town	March	24
Adam	Palmer	Ellsworth	March	26
Philip	Drouin	Bethel	March	26
Samuel	Godfrey	Rockland	March	27
Mark	Larzelere	Auburn	March	27
Logan	Rennebu	Bangor Sylvan	March	28
Alyssa	Mendez	Lisbon	March	29
Bruce	McLane	Bangor	March	31



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REDARC PIZZA CONTEST
Valid 02/15 – 03/31

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REDARC

PERFORMANCE FOR TOWING PROS.

WIN A PIZZA LUNCH FOR YOUR WHOLE STORE.

Complete the REDARC Tow-Pro Training between February 15 - March 31
for a chance to treat your team to a pizza feast!

INDEPENDENT STORES

Take the training by going to:

NAPA Connect - Gateway - NAPA Training - Search "REDARC Tow-Pro"

COMPANY EMPLOYEES

Take the training by going to:

GPC Connect - Quick Links - Workday - Menu - Learning - Search "REDARC Tow-Pro"

There will be 5 winners announced in April, so don't miss your chance to celebrate with your team.
Questions? Speak with your manager for more details.



**TOW-PRO
ELITE**



**TOW-PRO
LIBERTY**





Spring Seasonal Vehicle Maintenance Checklist

Spring is a season of renewal, and it's the perfect time to ensure your car is ready for the changing weather. With rain showers, fluctuating temperatures, and longer drives, your vehicle needs attention to perform at its best. Here's your ultimate guide to preparing your car for spring weather.

1. Inspect and Replace Wiper Blades

Spring showers can come unexpectedly, and having clear visibility is crucial. Check your windshield wipers for signs of wear, such as streaking or squeaking. If they aren't performing well, replace them with a new set to ensure you're prepared for rainy days.

2. Check Your Tire Health

Cold winter temperatures can cause your tire pressure to drop, so it's essential to check and adjust it as the weather warms up. Additionally, inspect the tread depth to ensure your tires can handle wet, slippery roads. If you used winter tires, now's the time to swap them for all-season or summer tires.

3. Test the Battery

Extreme winter weather can take a toll on your car's battery. Test your battery to make sure it's holding a charge and inspect for any signs of corrosion. If it's nearing the end of its lifespan, consider replacing it to avoid unexpected breakdowns.

4. Examine the Brakes

Wet spring roads can make braking more challenging, so your brake system needs to be in top condition. Listen for squeaking or grinding sounds and have a professional inspect the brake pads, rotors, and fluid levels.

5. Check Fluids and Filters

Spring is an excellent time to top off or replace essential fluids, including engine oil, coolant, brake fluid, and windshield washer fluid. Don't forget to inspect and replace dirty air and cabin filters to keep your engine running efficiently and improve air quality inside the car.

6. Clean and Protect the Exterior

Winter roads often leave behind salt and grime, which can damage your car's paint. Wash your vehicle thoroughly, paying special attention to the undercarriage, where salt buildup can lead to rust. Finish with a layer of wax to protect your car from UV rays and spring rains.

7. Test the Air Conditioning System

As temperatures rise, you'll want to ensure your air conditioning system is working correctly. Test the system and look for any signs of weak airflow or unusual odors. If there are issues, have it serviced to stay cool and comfortable on the road.

8. Update Your Emergency Kit

Spring weather can be unpredictable, so make sure your car's emergency kit is well-stocked. Include essentials like a flashlight, jumper cables, a first-aid kit, and rain gear. It's always better to be prepared for unexpected situations.

Conclusion

Preparing your car for spring weather is all about safety, performance, and peace of mind. With these tips, you can enjoy the season with confidence, knowing your vehicle is in top shape.



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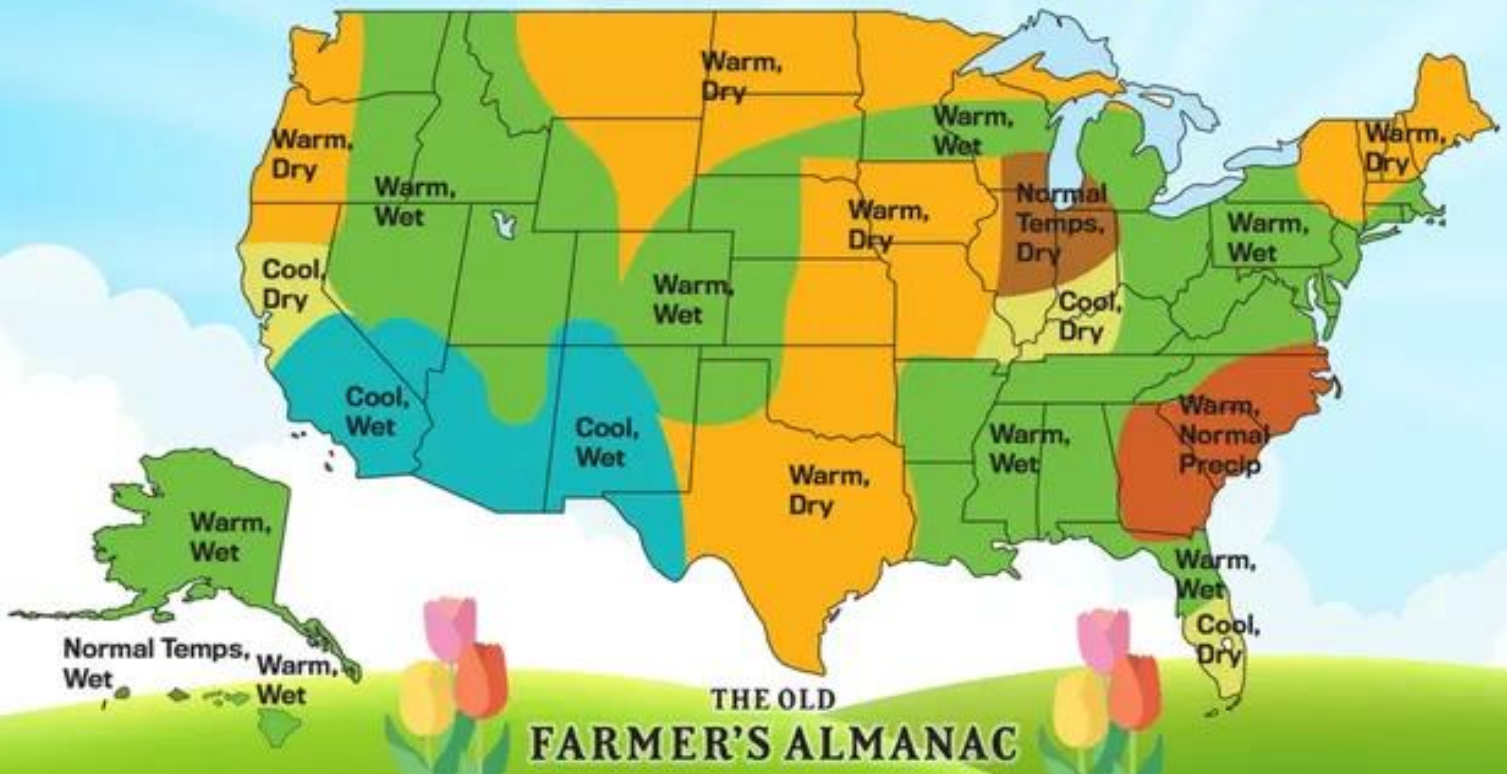
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FIRST DAY OF SPRING - MARCH 20TH, 2025 !!!

The Old Farmer's Almanac — which has been around since 1792 — just released its predictions for spring across the United States.

"The U.S. spring outlook predicts warmer-than-normal temperatures for most of the country," The Old Farmer's Almanac website said, adding that April will most likely be warmer than average in the Intermountain West regions, with periods of cold and frost in May.

SPRING WEATHER FORECAST 2025



See you in April.

Thank you for subscribing to our Newsletter!