

# CAP NEWSLETTER

Vol. 1 – 09/01/2023

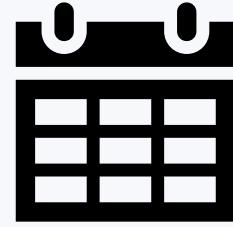




# CAP NEWS

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## UPCOMING DATES



### **AutoTech Training:**

10/09 & 10/10 - Modern Steering Suspension

12/11 & 12/12- Timing Chain Advanced Diagnostics

### **Future Quarterly Meetings:**

September Managers Meeting - September 27th

Quarterly Meeting - September 28<sup>th</sup>

### **CAP Upcoming Events:**

August 27th: August 29th: VIP Managers Show

August 28<sup>th</sup> -29<sup>th</sup> , NMCC Equipment Show

August 28<sup>th</sup> – 30<sup>th</sup> , Fleet Chassis / Mevotech Blitz

September 8th & 9<sup>th</sup>, Square Body Rally @ Shin Pond

September 12<sup>th</sup> – Auto Care BDG meeting @ Reardon's

September 14<sup>th</sup>-16<sup>th</sup> – Dust Bowl in Caribou

September 24<sup>th</sup> – Mid-Coast VOC School Car Show

September 30<sup>th</sup> – Autumn Gold Car Show

November 16<sup>th</sup> – Tool Show @ Cross Center in Bangor

### **Milwaukee POP-UP Sales Events:**

September 5<sup>th</sup> – Auburn

September 14<sup>th</sup> - Lincoln



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## September - Coastal Work Anniversaries

First Name	Last Name	Department	Date Hired	Years Of Service
Steven	Jewell	Delivery	09/27/2022	1 year
Terrance	Hilton	Delivery	09/29/2022	1 year
Dallas	Walton	Counter	10/03/2022	1 year
Peter	Myshrall	Delivery	09/19/2022	1 year
Bruce	Steele	Counter	09/19/2022	1 year
Douglas	Macmaster	Delivery	09/07/2022	1 year
George	Hopkins	Delivery	09/27/2021	2 years
Curt	Noddin	Counter	09/21/2021	2 years
James	Thibodeau	Delivery	09/20/2021	2 years
Andre	Cloutier	Delivery	09/09/2021	2 years
Randy	Libby	Counter	09/07/2021	2 years
Nathaniel	Clowes	Delivery	09/07/2021	2 years
Kayla	Crossman	Delivery	09/07/2021	2 years
Joseph	Dube	Counter	09/21/2020	3 years
Lewis	Orff	Delivery	09/23/2019	4 years
Daniel	Leclerc	Delivery	09/16/2019	4 years
Miles	Garrod	Counter	09/10/2019	4 years
Scotty	Bresette	Counter	09/03/2019	4 years
Gary	Gooldrup	Delivery	09/03/2019	4 years
Joshua	McCormack	Delivery	09/17/2018	5 years
Daniel	Sanborn	Sales	09/10/2018	5 years
David	Gordon	Delivery	09/06/2017	6 years
Charles	Finley	Delivery	09/14/2015	8 years
Jimmy	Bouchard	Counter	12/01/2017	8 years
Nicholas	Letourneau	Counter	12/01/2017	8 years
Jo	McDougall	Delivery	12/01/2017	8 years
Timothy	Watson	Counter	06/01/2018	9 years
Mark	Quigley	Sales	09/02/2014	9 years
Judy	Henry	Counter	08/01/2019	11 years
Lynn	Jones	Delivery	04/01/2017	16 years
Daniel	Clough	Counter	01/01/2015	25 years
Bruce	Macdonald	Sales	09/28/2016	27 years
Cheryl	Cray	Office	12/01/2017	29 years



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## HAPPY "September" BIRTHDAYS

First Name	Last Name	Location	Birthday Month	Birthday Day
Douglas	Bridges	Bethel	September	1
Jonathan	Allen	Oxford	September	2
Debra	Morin	Auburn	September	2
Timothy	Dunn	Waterville	September	2
Chad	Vintinner	Skowhegan	September	3
Tanner	Fishburn	Admin	September	5
David	Walker	Rockland	September	6
Kaleb	Conners	Ellsworth	September	7
Willis	Hutchins	Ellsworth	September	7
Rickey	Antworth	Houlton	September	8
Lauren	Payson	Belfast	September	8
Albert	Wing	Auburn	September	8
Lanny	Putnam	Houlton	September	11
Sammuel	Larrabee	Ellsworth	September	11
Lawrence	Tilton	Skowhegan	September	12
Rebekah	Kirsanov	Oxford	September	13
Paul	Burgess	Auburn	September	14
Drew	Cote	Ellsworth	September	14
Matthew	Bumby	Topsham	September	15
Joseph	Lopes	Admin	September	16
Thomas	Saulnier	SW Harbor	September	17
Adam	Sawyer	Farmingdale	September	18
Tammy	Brouty	Blue Hill	September	19
Cooper	Lessard	Oxford	September	19
Daniel	Clough	Rockland	September	22
Dillon	Rowe	Auburn	September	25
Jeffrey	Petit	Auburn	September	26
Harold	Abbott	Rockland	September	26
Shannon	Davis	Ellsworth	September	26
Daniel	Grissom	Caribou	September	26
Steven	Ellis	Presque Is	September	29
Dallas	Walton	Belfast	September	29
Timothy	Cobbett	Admin	September	29
Othniel	Hyliger	Hampden	September	30



# CAP NEWS - Local Spotlight

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**IT'S HAPPENING!!!! BANGOR NAPA TOOL SHOW @ THE CROSS CENTER!**

We are excited to announce that Coastal Auto Parts and NAPA Maine will be Co Hosting this year's tool show in Bangor ME at the Cross Center on November 16th from 4pm to 9pm! You are all invited, and we will also be looking for volunteers to help on the day of the event. More information will be shared as we get closer to the show. Thank You.

**Save  
The Date**

**NAPA TOOL  
SHOW**

**NOVEMBER 16, 2023**

**Cross Insurance Center**  
515 Main St Bangor ME 04401

**NAPA AUTO PARTS**



# CAP NEWS - Milwaukee

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## SUMMER SAVINGS

WHILE SUPPLIES LAST

**M12 FUEL™**

**BUY (1) M12 FUEL™ KIT**



**\$169<sup>99</sup>** 3453-22  
M12 FUEL™ 1/4"  
Hex Impact Driver



**\$179<sup>99</sup>** 3403-22  
M12 FUEL™ 1/2"  
Drill/Driver Kit

**GET (1) M12™ BARE TOOL  
FREE**



2426-20  
M12™ Multi-Tool  
(Tool Only)

**\$99 VALUE**



2415-20  
M12™ 3/16" Right Angle  
Drill/Driver (Tool Only)

**\$99 VALUE**

**BUY (2) M12™ HIGH  
OUTPUT™ CP2.5 BATTERIES**



**\$79<sup>99</sup>**

48-11-2425  
M12™ REDLITHIUM™  
HIGH OUTPUT™  
CP2.5 Battery



**\$79<sup>99</sup>**

48-11-2425  
M12™ REDLITHIUM™  
HIGH OUTPUT™  
CP2.5 Battery

**BUY (2) M12™ HIGH  
OUTPUT™ XC5.0 BATTERIES**

**\$119**

48-11-2450  
M12™ REDLITHIUM™  
HIGH OUTPUT™  
XC5.0 Battery



**\$119**

48-11-2450  
M12™ REDLITHIUM™  
HIGH OUTPUT™  
XC5.0 Battery



**GET (1) M12™ BARE TOOL  
FREE**



2306-20  
M12™ PACKOUT™ Flood  
Light w/ USB Charging

**\$129 VALUE**



3453-20  
M12 FUEL™  
1/4" Hex Impact  
Driver (Tool Only)

**\$139 VALUE**



0852-20  
M12™ Compact Spot Blower (Tool Only)

**\$99 VALUE**

**GET (1) M12™ BARE TOOL  
FREE**



2522-20  
M12 FUEL™ 3"  
Compact Cut Off Tool  
(Tool Only)

**\$149 VALUE**



2520-20  
M12 FUEL™  
HACKZALL® Recip  
Saw (Tool Only)

**\$149 VALUE**



2951-20  
M12™ Radio  
+ Charger

**\$149 VALUE**

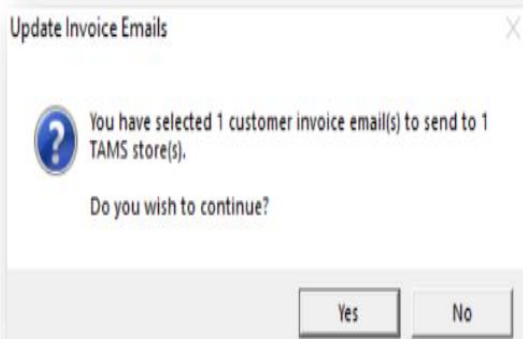
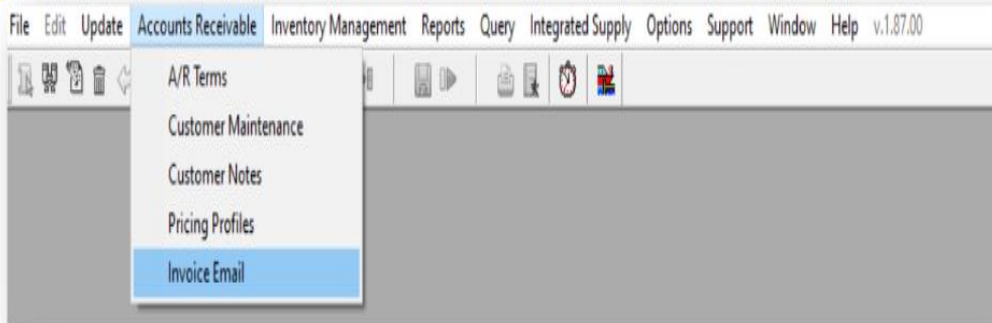


# CAP NEWS – TAMS TECH



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## Multi Store – Invoice Email Available by 8/31



### INFORMATIONAL

#### WHAT TO KNOW

- Email address for sending invoices will only need to be entered once in Multi-Store
- This email address will then be used in all your stores for each customer
- Consolidated email tab coming soon

#### WHAT TO DO

- Go to **Accounts receivable > Invoice email**.
- Select customers and stores to receive updates.
  - Select **Company**.
  - Find and select **Customer(s)**.
  - Select branch **Store(s)** to update.
- Select **Yes** to send invoice email updates to selected branch stores. Select **No** to choose different customers or branch stores to update.

#### QUESTIONS?

- Email Store Support at [NAPA\\_StoreSupport@genpt.com](mailto:NAPA_StoreSupport@genpt.com)
- Contact Store Support at 800-472-8267



# CAP NEWS – TAMS TECH



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## Coming in 3.39: Consolidated Email Tab

### BEFORE:

Enter the same email address in multiple tabs

### AFTER:

Enter the email address in only one tab!

### INFORMATIONAL

### WHAT TO KNOW

- Previously, you needed to enter the same email address in multiple tabs
- There is now **one tab** for entering all email addresses for invoices, statements, and general account information
- Existing emails will appear on new tab

### WHAT TO DO

- Nothing. Email addresses will be auto-populated on the Email Info tab.

### QUESTIONS?

- Contact Store Support at 800-472-8267
- Email Store Support at [NAPA\\_StoreSupport@genpt.com](mailto:NAPA_StoreSupport@genpt.com)



# CAP NEWS – TAMS TECH



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## How to “Set It and Forget It” for TAMS EOM Dates

### 1. Set the TAMS EOM dates to be the last day of the month

- System Management → End of Day

### 2. Set the number of business days per week that the store is open

- System Management → Store → Store Controls – Select Accounting Tab
- Closed on Sunday? Set your Number of Business Days in a Week to 6
- Closed on Saturday and Sunday? Set your Number of Business Days in a Week to 5

TAMS End of Month will recognize when the EOM date falls on a Saturday or Sunday when the store is normally closed and automatically run EOM on the last EOD ran prior to the EOM date.

When EOM runs the system will automatically set next years EOM date for the same date that was set.

#### Exception Alert

**2024 is a leap year.** You will need to manually set your Feb 2024 EOM date to 2/29/2024. After running EOM for Feb 2024, manually adjust Feb EOM for 2025 to 2/28/2025

MEDIUM IMPACT

#### WHAT TO KNOW

- Not having EOM set properly will cause EOM to run too early or too late
- This creates accounting and reconciliation issues
- Using the “Set It and Forget It” approach will eliminate these issues

#### WHAT TO DO BY 8/31

- Set TAMS EOM dates to the last day of each month
- Set the number of business days per week the store is open
- Put a reminder on your calendar to manually adjust leap year February 29 2024 EOM date

#### QUESTIONS?

- Contact Store Support at 800-472-8267
- Email Store Support at [NAPA\\_StoreSupport@genpt.com](mailto:NAPA_StoreSupport@genpt.com)

TECHCONNECT

## EOM Example: December 2023 – 12/31/2023 is a Sunday

### For a store closed on Sundays:

- Set December EOM date to be 12/31/2023
- Set Number of Business Days in a Week to 6
- Run EOD as normal on Saturday 12/30/2023
  - EOM will automatically run on Saturday 12/30/2023.
  - EOM date for 2024 will be set to 12/31/2024

Note: In this example if you manually adjust your EOM date to be 12/30/2023 when EOM does run it will set the EOM date for December 2024 to be 12/30/2024.

### For a store closed on Saturdays and Sundays:

- Set December EOM date to be 12/31/2023
- Set Number of Business Days in a Week to 5
- Run EOD as normal on Friday 12/29/2023
  - EOM will automatically run on Friday 12/29/2023.
  - EOM date for 2024 will be set to 12/31/2024

End of Month Dates

Month	Date
January	01/31/2024
February	02/29/2024
March	03/31/2024
April	04/30/2024
May	05/31/2024
June	06/30/2024
July	07/31/2024
August	08/31/2023
September	09/30/2023
October	10/31/2023
November	11/30/2023

System Management → End of Day

Number of Business Days in a Week

6

System Management → Store → Store Controls  
Select Accounting Tab

TECHCONNECT



# CAP NEWS – September Sales Event

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September 1 - September 30, 2023

## SEPTEMBER SAVINGS

**YOUR CHOICE**

**\$33<sup>99</sup>** /5 qt.

**Pennzoil Platinum Full Synthetic and Full Synthetic High Mileage**

*Totamente Sintético y  
Totalmente Sintético Alto Millaje*

**7<sup>19</sup>** /qt.

SAVE  
UP TO  
**50%**

**PLUS EARN A \$20  
GIFT CARD WITH  
PURCHASE OF 10 QTS  
(OR 2 5-QT BOTTLES)  
OR MORE OF  
PENNZOIL PLATINUM  
FULL SYNTHETIC  
MOTOR OIL.**

AHORRE HASTA UN 50% Y GANE UNA TARJETA  
REGALO DE \$20 CON LA COMPRA DE 10 CUARTOS  
DE GALÓN (O 2 BOTELLAS DE 5 CUARTOS) O MÁS  
DE ACEITE DE MOTOR TOTALMENTE SINTÉTICO  
PENNZOIL PLATINUM



OR



Visit [Pennzoil.com/Rewards](https://Pennzoil.com/Rewards) for full terms and conditions and a list of qualifying products

Claim a \$7 Rebate on Peak 10X at  
[www.oldworldrebates.com](https://www.oldworldrebates.com)

**\$9<sup>99</sup>** /each

SAVE  
UP TO  
**44%**



**PEAK® All Vehicles  
Antifreeze & Coolant  
Ready to Use**

*PEAK® Anticongelante y Refrigerante  
para Todos los Vehículos Listo para Usar  
1 gal.*

PEA PKPB53

PEA PKPB3 Concentrate **\$13.99**

SAVE  
UP TO  
**13%**

Starting at  
**\$44<sup>99</sup>** /each



**CHARGE IT! 6/12 Amp  
6/12 Volt Battery Charger**  
*(CÁRGUELA! Cargador de Batería  
de 6/12 Amp 6/12 Voltios)*

SOR 4506

SOR 4512 12/6/2 Amp 12 Volt **\$63.99**

SOR 4520 20/10/2 Amp 12 Volt **\$74.99**

SAVE  
UP TO  
**23%**

Starting at  
**\$150<sup>00</sup>** /each



**Booster PAC ES2500  
1100 Peak Amp 12 Volt  
Jump Starter**

*Avanzador de 12 voltios de  
1100 Amperios Máximo*  
Booster PAC ES2500

SOR ES2500

SOR ES5000 PAC ES5000 1500 Peak Amp **\$199.00**

**SAVE  
\$16 PER PAIR  
TRICO  
SILICONE CERAMIC  
WIPER BLADES**



**SAVE UP TO  
20%**

**ON NAPA NIGHTVISION  
PREMIUM LED MINIS**

AHORRE HASTA UN 20% EN LOS MINIS LED NAPA  
NIGHTVISION PREMIUM

Save an additional **\$5** when you purchase any 2 NAPA  
NIGHTVISION LED bulbs and any 2 TRICO Silicone Ceramic Blades.

Store use **SAFECOMBO** to record **\$5** instant rebate

Ahorre \$5 adicionales al comprar 2 bombillas LED NAPA NIGHTVISION y 2 Escobillas Cerámicas de Silicona TRICO.  
En la tienda use SAFECOMBO para registrar el reembolso instantáneo de \$5





# CAP NEWS – September Sales Event

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## Buy together

for the complete hand cleaning solution

**\$5<sup>99</sup>**  
/each

SAVE  
UP TO  
**25%**

Permatex Fast Orange Xtreme  
Professional hand cleaner

Limpiador de Manos Profesional de Permatex

Fast Orange Xtreme

15 oz.

NCB 25616



**\$13<sup>99</sup>**  
/each

SAVE  
UP TO  
**22%**

Scott® Rags in a Box®  
200 Sheets

Paños Scott® "in a Box" 200 Hojas

NPP 75260



Starting at  
**\$6<sup>99</sup>**  
/each

SAVE  
UP TO  
**27%**

TruFuel® Pre-Mix  
Engineered Fuel & Oil

Mezcla de Combustible y Aceite TruFuel®

RPO 6525538	40:1	32 oz.	<b>\$6.99</b>
RPO 6525506	40:1	110 oz.	<b>\$21.99</b>
RPO 6525638	50:1	32 oz.	<b>\$6.99</b>
RPO 6525606	50:1	110 oz.	<b>\$21.99</b>
RPO 6527238	4-Cycle	32 oz.	<b>\$6.99</b>
RPO 6527206	4-Cycle	110 oz.	<b>\$21.99</b>



Your Choice

**\$38<sup>99</sup>**  
/each

SAVE  
UP TO  
**17%**

VP Fuel Sportsman Jug

5.5 gal.

Garrafa Sportsman de Combustible VP

SME 3516CA	Red
SME 3520CA	White
SME 3530CA	Blue
SME 3556CA	Yellow
SME 3846CA	Black



SAVE  
UP TO  
**23%**

Starting at

**\$9<sup>49</sup>**  
/each

VP Fuel

1 qt.

Combustible VP



SME 6205	4-Cycle Fuel	<b>\$9.49</b>
SME 6235	50:1 Premix Fuel	<b>\$9.99</b>
SME 6295	40:1 Premix Fuel	<b>\$9.49</b>
SME 6635	Fix-It Fuel	<b>\$19.99</b>

SAVE UP TO  
**33%**

On Select Small  
Engine Products



Please see store associate for details



Save up to **65%** on select  
**Evercraft Clearance**  
while supplies last

Ahorre hasta un 65% en liquidación selecta  
de Evercraft hasta agotar las existencias





# CAP NEWS – Did “U” Know

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You might not think much of a muffler until it breaks, or a rusty section or clamp gives way, and it sounds like you’re driving a piece of heavy-duty equipment that you can hear for miles. So, what does a muffler do? Besides reducing the volume of sound, a muffler also reduces emissions. How a muffler accomplishes these tasks is a mystery we will explore.

## **YOUR VEHICLE’S EXHAUST SYSTEM**

So, what is a muffler? A muffler is the last section of an exhaust system that includes an exhaust pipe, catalytic converter, additional pipes, tubes, clamps, hangers and, finally, the exhaust tip. The system starts at the exhaust manifold, which is connected to the engine’s cylinder head. There, it begins the process of moving harmful carbon monoxide as well as noise through the system. By the time the emissions reach the muffler, most harmful particles are removed. Thus, the muffler truly lives up to its name as the car’s sound dampener apparatus.

You may have heard about another exhaust component called a resonator. If you want to know what is the difference between a muffler and resonator <https://knowhow.napaonline.com/exhaust-resonator-explained/>

## **MADE FROM STEEL**

So, what is inside a muffler? The answer is usually just metal, but sometimes there is sound deadening fiberglass material. The vehicle manufacturer determines what type of muffler goes with a particular model. Notably, stock or original equipment manufacturer (OEM) mufflers are made from 400-series steel. The material is light, durable and designed to last. Even so, wear, salty roads and potholes are enemies of any muffler. A seven-year lifespan is normal, but a muffler may quit sooner if you don’t drive your vehicle enough. That’s because condensation buildup will rot a muffler through, something regular trips of 30 minutes on average will reduce.



# CAP NEWS – Did “U” Know

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## **AFTERMARKET EXHAUST OPTIONS**

Replacing your current exhaust system with a stock one is the usual choice for car owners. A like-for-like swap ensures no change to your vehicle’s behavior. When swapping out a muffler, check the entire exhaust system, examining it for holes and replacing brackets as needed.

Because a muffler dampens noise, a driver who wants a performance-oriented ride might choose another route that creates sound equal to the engine’s size and performance.

## **THREE AFTERMARKET MUFFLERS**

Typically, performance enthusiasts will look at three types of muffler designs: chambered, straight-through (glasspack) and turbo.

With a chambered muffler, internal chambers and specially shaped baffles within them produce a distinct, deep resonance. Moreover, the shape of the baffles usually enhances power. Performance car owners and pocket rocket fans love these.

Straight-through or glasspack design mufflers feature a straight, perforated pipe wrapped in fiberglass packaging or some other sound-absorbing material. Exhaust gas flows through the muffler with ease and with less reduction than chambered versions. Racing fans, rat rodders and vintage muscle car owners gravitate to this design.

Turbo mufflers are all about increasing power while delivering a smooth, throaty sound. An S-shaped design controls backpressure without reducing power but also manages noise. Turbo mufflers are ideal for any application and are the choice for owners who want a step up from stock mufflers.



# CAP NEWS – Did “U” Know

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## **PURCHASE FACTORS**

Cost is an important factor in every muffler-buying decision. Stock mufflers are the least expensive, with more complex designs correspondingly higher in cost. Stainless steel mufflers will eventually rust while aluminized mufflers are corrosion resistant, provided they remain abrasion-free.

Check out all the exhaust system parts available on NAPAonline, or trust one of our 17,000 NAPA Auto Care locations for routine maintenance and repairs. For more information about what is a car muffler and what does a muffler do, chat with a knowledgeable expert at your local NAPA Auto Parts store.





# CAP NEWS

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The first day of fall in 2023 arrives with the fall equinox on Saturday, September 23, 2023, at 2:50 a.m. EDT.



Thanks for subscribing!! See you in October - 2023